

The Language of Referrals

“This book makes asking for introductions as natural as breathing.”



Quantity Pricing and Other Opportunities

The Language of Referrals Paperback Edition*

(Includes Access to The Language of Referrals Toolkit)

QUANTITY	PERCENTAGE DISCOUNT	NET PRICE
10-49	15% off \$14.95	\$12.71
50-99	20% off \$14.95	\$11.96
100 or more	30% off \$14.95	\$10.46

For Customized Printing Runs Email Bill Cates: BillCates@ReferralCoach.com

Shipping is additional.

Special Opportunities

Additional Paths to More Value for Your Advisors

OPTION 1 – Order 10 or more copies and get FREE access to our video short course based on *The Language of Referrals*.

OPTION 2 – Order 100 or more copies and get a 45-90-minute virtual presentation from Bill Cates based on the book for ONLY \$2,500 (reduced from \$4,500).

OPTION 3 – Hire Bill Cates for an in-person presentation and everyone in your audience will receive paperback copies of *The Language of Referrals*.

*Quantity pricing is also available on e-book and audiobook editions: Bill@ReferralCoach.com