

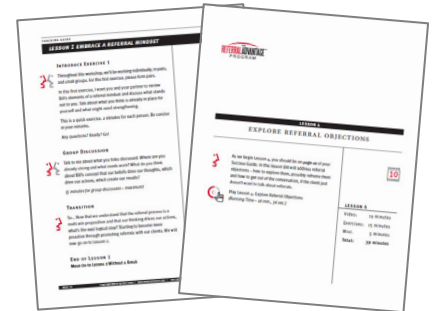
A Small Investment for Big Results

Module 1 – Prospecting for Introductions – CORE LESSON

Total Training Time (videos and exercises) 5 Hours

Leaders Kit

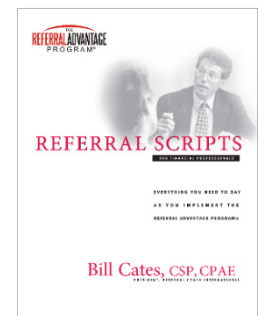
- Coaching Guide (Facilitator’s Guidebook)
- 2 Training DVDs
- Role Play DVD – Have all the role play video segments available for your training reinforcement sessions.
- Audio CD – Tips to deliver a more effective training session.
- Audio CD – Building a Stronger Referral Culture.
- 3 Results Kits – A set of all the material furnished to the program participants to train your leadership team first.
- Unlimited Telephone Coaching with Bill Cates for your Program Facilitators
- Enrollment in RCI’s acclaimed Rapid Fire Referrals™ “The Habit Maker™”



Referral Results Kit*

- Referral Training Success Guide (program workbook and reference guide)
- The Referral Scripts Book (to help them find their own words)
- Enrollment in RCI’ Rapid Fire Referrals™ “The Habit Maker” (to ensure results)
- The Introductions Journal (reminds to ask for referrals and treat with importance)
- Reinforcement Audio Program “Your Blueprint for Referral Success”
- Reinforcement Video “Defusing Referral Objections”

* Results kits are required to be used in conjunction with Module 1 – CORE LESSON



Investment

Module 1 (Core Module) Leaders Kit – \$2900 (plus shipping)
Additional Leader’s Kits: \$1,497, plus shipping (after investing in initial kit.)

Referral Results Kits – \$59.95 per kit (plus shipping)

Additional Modules 2-6 – \$495 per module (plus shipping)
Only \$1,500 for all 5 Additional Modules – Save \$975

When Do You Want to Start Your First Class?

Contact Us Right Away – and Anyone on Our Team Can Assist You

301.497.2200 Jennifer.Kreitzer@ReferralCoach.com



Schedule a Call with Bill Cates to See if This is the Right Program for You

301.497.2200 BillCates@ReferralCoach.com